



## Andrew J. Wilder

Tel: 416 777 5402

Email: [awilder@torkinmanes.com](mailto:awilder@torkinmanes.com)

Andrew is a partner at Torkin Manes. He heads up the Corporate Finance Group and is the co-chair of the Cannabis Law Group.

Andrew has over 20 years' experience assisting early stage and established businesses structure and execute public and private corporate finance, M&A and securities transactions. He has been engaged by domestic and international clients in many sectors including cannabis, investment banking, tech, consulting, advertising, social media and several others.

With the legalization of medical and now recreational cannabis in Canada and the steady liberalization of cannabis laws around the world, Andrew has been advising his clients on how to best maneuver within this emerging industry. In addition to his extensive understanding of the regulatory framework across Canada, Andrew has a deep understanding of the industry, an extensive network of relationships, and regularly writes and provides input and perspectives for published articles.

His expertise in this sector includes acquisitions and dispositions, corporate governance, raising capital and debt, public listings, joint ventures, a wide range of commercial contracts and navigating the complex regulatory framework, including working with Health Canada. As co-chair of the Cannabis Law Group, Andrew has assembled a multidisciplinary group of professionals to provide clients with timely advice in this fast-paced industry.

Andrew prides himself on delivering exceptional client service and strives to provide timely, cost-effective legal advice to his clients. You can follow Andrew on Twitter [@andrewjwilder](https://twitter.com/andrewjwilder) or on LinkedIn.

### Expertise

- ▶ Business Law
- ▶ Cannabis Law
- ▶ Corporate Finance & Securities
- ▶ International & Cross-Border Business
- ▶ Mergers & Acquisitions
- ▶ Private Equity
- ▶ Technology, Privacy & Data Management

## Publications & Presentations

- ▶ Sep 22, 2020 | Article  
Mergers and Acquisitions in the Cannabis Retail Space  
*Business of Cannabis*
- ▶ Aug 24, 2020 | Article  
Cannabis Retail: What's currently going on and what can we expect on the horizon?  
*Business of Cannabis*
- ▶ Oct 03, 2019 | Presentation  
Edibles: Issues, Challenges and Opportunities  
*Future Cannabis Strategies North America, Roundtable*
- ▶ Sep 05, 2019 | Presentation  
Retail Business Opportunities: Opening a Retail Store in Canada  
*Speaker, MJBizCon International*
- ▶ Aug 06, 2019 | [Torkin Manes LegalPoint](#)  
Second Lottery for Ontario Cannabis Retail Stores - What are the Rules and Strategies for Success?  
*Torkin Manes LegalPoint*
- ▶ Jun 21, 2019 | Presentation  
Emerging Canadian Cannabis: What Does Legalization Look Like?  
*The Business of Marijuana Conference*
- ▶ Mar 27, 2019 | Presentation  
Cannabis: The First 180 Days After Legalization  
*ICSC Canadian Shopping Centre Law Conference*
- ▶ Oct 30, 2018 | [Torkin Manes LegalPoint](#)  
Retail Cannabis in Ontario - What Will Be Required to Obtain a Retail Store?  
*Torkin Manes LegalPoint*
- ▶ Oct 29, 2018 | Presentation  
Cannabis Opportunities and Legal Issues  
*2018 Ally Law Americas Regional Meeting*
- ▶ Aug 17, 2018 | Article  
Mandatory staff positions, security clearances under the *Cannabis Act*  
*Grow Opportunity Magazine*
- ▶ Jul 26, 2018 | [Torkin Manes LegalPoint](#)  
Legal Alert: Release of the Cannabis Regulations
- ▶ Jun 12, 2018 | [Torkin Manes LegalPoint](#)  
Cannabis Industry Update: Outcome of the Final Vote of the Senate on Bill C-45
- ▶ Mar 29, 2018 | [Torkin Manes LegalPoint](#)  
Update on the Proposed Regulation of Cannabis: Health Canada Releases Summary of Public Feedback
- ▶ Feb 28, 2018 | [Torkin Manes LegalPoint](#)  
Cannabis Industry Update
- ▶ Feb 16, 2018 | [Torkin Manes LegalPoint](#)  
CSA and CDS Clarify Positions in Response to Recent Developments in U.S. Cannabis Laws and the Sessions Memorandum
- ▶ Jan 11, 2018 | [Torkin Manes LegalPoint](#)  
Health Canada Releases Consultation Paper on the Regulation of Cannabis - Part 2

- ▶ [Dec 15, 2017 | Torkin Manes LegalPoint](#)  
Is Cannabis Coming to a Pharmacy Near You? Aphria Signs Deal with Shoppers to Supply Medical Cannabis
- ▶ [Nov 29, 2017 | Torkin Manes LegalPoint](#)  
Health Canada Releases Consultation Paper on the Regulation of Cannabis
- ▶ [Nov 10, 2017 | Torkin Manes LegalPoint](#)  
Ontario Introduces Legislation to Regulate the Sale and Consumption of Cannabis with Bill 174
- ▶ [Nov 03, 2017 | Torkin Manes LegalPoint](#)  
Guidance for Public Issuers with U.S. Marijuana-Related Activities
- ▶ [Nov 01, 2012 | Presentation](#)  
Tightening the Nuts and Bolts  
*Rest in Peace: Exploring Legal Issues Surrounding Death and Taxes, Torkin Manes Annual Business Law Seminar*
- ▶ [Jan 01, 2000 | Article](#)  
Proposed Multilateral Instrument 52-111: Reporting on Internal Control over Financial Reporting
- ▶ [Jan 01, 2000 | Article](#)  
Utilizing Twenty-First Century Technology to Facilitate Due Diligence in Friendly Mergers & Acquisitions
- ▶ [Jan 01, 2000 | Article](#)  
Utilizing Twenty-First Century Technology to Facilitate Due Diligence in Corporate Financings
- ▶ [Jan 01, 2000 | Article](#)  
Mergers and Acquisitions: New Threats and Opportunities
- ▶ [Jan 01, 2000 | Presentation](#)  
Integrating the Legal & Business Side of Due Diligence  
*7th Annual Due Diligence Conference*
- ▶ [Jan 01, 2000 | Presentation](#)  
Private Mid-Market Acquisitions and Divestitures  
*6th Annual M&A Valuation for CFOs Conference*
- ▶ [Jan 01, 2000 | Presentation](#)  
A Target's Perspective: Due Diligence in the Stackpole Limited Acquisition  
*Due Diligence Skills & Best Practices Conference*

## Memberships

- ▶ Canadian Bar Association
- ▶ Ontario Bar Association
- ▶ Private Capital Markets Association of Canada
- ▶ Association for Corporate Growth
- ▶ Canada Israel Chamber of Commerce

## Community Involvement

- ▶ Member of the Executive Committee of Lawyers4Wiesenthal
- ▶ Founding Committee Member of Bay Street Fore A Cause

## Credentials

- ▶ Called to the Ontario Bar, 1996

## Education

- ▶ LL.B., University of Ottawa Law School, 1994
- ▶ B.A., Economics, University of Western Ontario, 1990