



## Jeffrey Alpert

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Jeffrey is a partner in our Banking & Financial Services Law Group. He acts for banks and other lenders, and for borrowers in commercial loan transactions secured by real estate and personal property. He has extensive expertise in asset-based lending and factoring, including receivables purchase financing. His practice also includes corporate and business law.

Jeffrey has been a director and officer of the *Canadian Business Law Journal* for over 30 years and has contributed various articles to the Journal.

### Expertise

- ▶ Banking & Financial Services

### Publications & Presentations

- ▶ Apr 03, 2019 | Presentation  
Factoring Legal Cases: Update and the Most Efficient Ways of Dealing with Canadian Litigation  
*2019 Factoring Conference*
- ▶ Sep 13, 2018 | Torkin Manes LegalPoint  
A Big Win for the Crown - Deemed Trusts Take Priority over Security Interests  
*Torkin Manes LegalPoint*
- ▶ Sep 07, 2018 | Article  
A Big Win for the Crown – Deemed Trusts Take Priority over Security Interests  
*Ontario Real Estate Law Developments, Lexis Nexis*
- ▶ Jan 24, 2018 | Presentation  
Getting the Deal Done: A Practical Lawyer’s Guide to Commercial Real Estate Lending  
*Presentation for Bank of Montreal, internal BMO training program*
- ▶ Nov 30, 2017 | Torkin Manes LegalPoint  
Does an Ontario Court Have the Jurisdiction to Enforce an Ontario Guarantee against an Alberta Guarantor?
- ▶ Oct 19, 2017 | Presentation  
Common Mistakes under the PPSA and How to Avoid Them  
*Presentation for Bibby Financial Services (Canada), Toronto*
- ▶ Oct 03, 2017 | Torkin Manes LegalPoint  
BHL v. Leumi ABL Limited: Collection Fees Charged Under Factoring Agreements

- ▶ [Sep 12, 2017 | Presentation](#)  
 Legal Updates in Factoring 2017  
*Canadian Chapter of the International Factoring Association at the Mississauga Living Arts Centre*
- ▶ [Jun 23, 2017 | Torkin Manes LegalPoint](#)  
 PPSA Registrations Against Corporate Debtors with English/French Names
- ▶ [May 12, 2017 | Presentation](#)  
 Forfeited Corporate Property Act, 2015 and Amendments to the OBCA  
*7th Annual Business Law Summit, The Law Society of Upper Canada*
- ▶ [Apr 10, 2017 | Presentation](#)  
 Canadian Legal Update  
*Panelist, 2016 Annual Conference of the International Factoring Association (IFA)*
- ▶ [Mar 29, 2017 | Torkin Manes LegalPoint](#)  
 Notice of Assignment of Accounts Receivable Under the PPSA: What Every Factor Should Know
- ▶ [Mar 29, 2017 | Presentation](#)  
 Documenting a Loan Transaction: From the Bank's Offer Letter to the Lawyer's Opinion Letter  
*Presentation for Bank of Montreal, Real Estate Finance Group, Toronto*
- ▶ [Mar 02, 2017 | Presentation](#)  
 Maintaining Minute Books and Solving Minute Book Problems  
*Speaker, The Law Society of Upper Canada*
- ▶ [Dec 27, 2016](#)  
 Ontario Corporations Beware: Changes To The Law Regarding Record Keeping And Forfeiture Of Corporate Property  
*Torkin Manes LegalPoint*
- ▶ [Nov 09, 2016 | Torkin Manes LegalPoint](#)  
 Ontario Corporations Beware: Changes to the Law Regarding Record Keeping and Forfeiture of Corporate Property
- ▶ [Apr 28, 2016 | Presentation](#)  
 Canadian Legal Update  
*Panelist, 2016 Annual Conference of the International Factoring Association (IFA)*
- ▶ [Mar 11, 2016 | Newsletter](#)  
 Where Oh Where Is My Debtor? Recent Changes to the Ontario Personal Property Security Act  
*Torkin Manes LegalPoint*
- ▶ [Jan 29, 2016 | Newsletter](#)  
 Secured Parties Beware: Security Interests In Transferred Collateral  
*Torkin Manes LegalPoint*
- ▶ [Jun 30, 2015 | Newsletter](#)  
 A Trio of Recent Cases From Coast to Coast in Canada  
*Torkin Manes LegalPoint*
- ▶ [Jan 21, 2015 | Presentation](#)  
 Everything You Ever Wanted to Know about the PPSA (But Were Afraid to Ask)  
*It's as Easy as 1, 2, 3 (Understanding Security, PPSA, Credit Adjudication Without Financials), Credit Institute of Canada, Toronto Chapter*
- ▶ [Jul 21, 2014 | Article](#)  
 Factors Beware: Your Conduct Can Affect Your Contractual Rights Under the Factoring Agreement and Result in Liability for Damages to Your Clients  
*IFA Factoring Update and News*

- ▶ Apr 10, 2014 | Presentation  
Factoring in Canada  
*International Factoring Association, Annual Conference 2014, San Francisco, CA*
- ▶ Mar 05, 2014 | Presentation  
Documenting a Loan Transaction  
*Seminar - Bank of Montreal, GTA Commercial Banking, Toronto*
- ▶ Apr 26, 2013 | Presentation  
Factoring in Canada  
*International Factoring Association, Annual Conference 2014, San Francisco, CA*
- ▶ Apr 20, 2012 | Presentation  
Factoring in Canada  
*International Factoring Association, Annual Conference 2014, San Francisco, CA*
- ▶ Nov 15, 2011 | Presentation  
Factoring in Canada - Legal Issues  
*International Factoring Association (Toronto Chapter)*
- ▶ Apr 15, 2011 | Presentation  
Factoring in Canada  
*International Factoring Association, Annual Conference 2014, San Francisco, CA*
- ▶ Jan 02, 2011 | Article  
Taking Security in Accounts Receivable and their Proceeds under the Ontario PPSA : *Bank of Nova Scotia v. IPS Invoice Payment System Corporations*  
*Canadian Business Law Journal (2011), 51 C.B.L.J. 76*
- ▶ Jun 03, 2010 | Presentation  
Reading and Understanding Searches under the *Personal Property Security Act*  
*Seminar - Bank of Montreal, Corporate Finance Division, Mississauga*
- ▶ Apr 16, 2010 | Presentation  
Factoring in Canada  
*International Factoring Association, Annual Conference 2014, San Francisco, CA*
- ▶ Jan 01, 2010 | Presentation  
Priority Disputes between Marine Mortgages and Ontario PPSA Security Interest in Watercraft: *Royal Bank v. 1132959 Ontario Ltd.*  
*Canadian Business Law Journal, (2010), 48 C.B.L.J. 125*
- ▶ Jun 23, 2009 | Presentation  
Perfection and Priority Problems under the PPSA: Common Mistakes and How to Avoid Them  
*Seminar - International Factoring Association, Toronto Chapter*
- ▶ Apr 01, 2009 | Article  
What do real estate developers, real estate purchasers, criminals and terrorists have in common?  
*Torkin Manes Focus*
- ▶ Apr 01, 2009 | Newsletter  
Torkin Manes Focus: Spring 2009
- ▶ Apr 01, 2007 | Article  
Factoring: What is it, and is it right for your business?  
*Torkin Manes Focus*
- ▶ Apr 01, 2007 | Newsletter  
Announcing a major expansion in our financial services area  
*Focus on Financial Services and Corporate Recovery Law*

▶ Jan 01, 2006 | Article

Lender's Duty of Disclosure to Guarantor: *Bank of Montreal v. Collum*  
*Canadian Business Law Journal, (2006), 42 C.B.L.J. 421*

▶ Sep 01, 1995 | Presentation

Practice Makes Perfection: Taking Security for Lenders and Suppliers  
*The Law Society of Upper Canada, Continuing Legal Education*

▶ Jan 01, 1984 | Article

Perfection and Tracing of Proceeds Under the *Personal Property Security Act*  
*Canadian Business Law Journal, (1984), 9 C.B.L.J. 467*

▶ Jan 01, 1982 | Article

Personal Liability on Corporate Cheques: The Conflict Between Commercial Integrity and Common Sense  
*Canadian Business Law Journal, (1982) 7 C.B.L.J. 224*

▶ Jan 01, 1982 | Article

The Untimely Interval and the PPSA: *Royal Bank of Canada v. Dawson Motors (Guelph) Ltd.*  
*Canadian Business Law Journal, (1982) 6 C.B.L.J. 501*

## Memberships

- ▶ Canadian Bar Association
- ▶ Canadian Business Law Journal, Director and Officer
- ▶ Ontario Bar Association

## Credentials

- ▶ Called to the Ontario Bar, 1979

## Education

- ▶ LL.B., University of Toronto Faculty of Law, 1977 (Prizes for the highest average marks in the first year class and highest mark in Property Law)